



CANADIAN PARTICIPANTS

World Hydrogen Summit 2024

CANADIAN TRADE COMMISSIONER SERVICE (TCS)



A WORD FROM

Hugh Adsett, Ambassador of Canada to the Kingdom of the Netherlands and Permanent Representative of Canada to the Organization for the Prohibition of Chemical Weapons

As Canada's Ambassador to the Kingdom of the Netherlands, it is my great pleasure to introduce the delegation of innovative Canadian companies, project partners, and organizations taking part in the 2024 World Hydrogen Summit. They are coming to the Summit to explore commercial opportunities and forge productive partnerships that will help secure future energy supplies and reduce global emissions. Like you, the Canadian delegation recognizes the significance of this event in shaping the future of sustainable energy.

Hydrogen, with its potential to revolutionize our energy systems, transcends borders and unites us in a common purpose. The World Hydrogen Summit provides a unique platform for dialogue, collaboration, and innovation. It is a space where diverse perspectives converge, and where solutions are forged through shared knowledge and collective action.

Canada is known for its commitment to clean energy and environmental stewardship. As a country, we have made substantial investments in hydrogen research, development, and the path to commercialization. From green hydrogen production to fuel cell technology, we are advancing solutions that contribute to a cleaner, more sustainable future.

I am also pleased to acknowledge the Indigenous participants in our delegation. Their wisdom, traditional knowledge, and grounded perspectives enrich our discussions and underscore the importance of sustainability. As we explore hydrogen's potential, we honour the Indigenous peoples who have, since time immemorial, stewarded the lands we now call Canada.

As you engage in discussions, attend sessions, and explore the latest technological advancements, I encourage you to connect with fellow delegates. Learn from each other, challenge assumptions, and envision a hydrogen-powered future that benefits everyone. Together, we can accelerate the transition to a sustainable energy landscape.

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Abraxas Power Corp

Ontario (ON)

www.abraxaspower.com



Company profile:

Abraxas is an energy transition development platform with a team of senior industry professionals; focused on utilizing its broad skill set and experience across the industrial and energy sectors and capital markets; decarbonizing hard-to-abate sectors and creating value by solving the current and future challenges of the energy transition. Our broad mandate of returns allows us to see opportunities across technologies and geographies and our experience and multi-disciplinary approach create value for all stakeholders. Abraxas is developing a pipeline of energy efficiency and P2X facilities from North America to Asia, with a total capacity of circa 7 GW, focused on producing green hydrogen-based fuels and feedstocks as an alternative to fossil fuels and the development of commercialization models to meet specific market and site challenges.

Abraxas's marquis project, Exploits Valley Renewable Energy Corporation "EVREC" is a P2X mega project located in the central region of Newfoundland, Canada. EVREC was awarded by the province of Newfoundland and Labrador, securing over 300 square kilometers of crown lands.

EVREC is a renewable energy project in Newfoundland, Canada, which will include a 3 GW onshore wind project with energy and molecular storage to produce green hydrogen and ammonia. The project aims to generate 200,000 tons of green H₂ and 1,000,000 tons of green NH₃ annually. EVREC's total capital investment is expected to be CAD\$12 billion. Once operational, EVREC will increase the annual GDP of Newfoundland and Labrador by over 5%, offset over 1.5 million tonnes of CO₂ every year, and contribute over CAD\$5 billion to the economy. The project will add hundreds of new, highly skilled, and long-term jobs to central Newfoundland.

Looking for:

Energy producer or project proponents, engineering service, engineering, procurement, and construction, technology solution providers, professional service providers.

Company contacts:

Mr Dimitris Mantzakis, General Manager

dmantzakis@abraxaspower.com

Bear Head Energy

Nova Scotia (NS)



www.bearheadenergy.ca

Company profile:

Bear Head Energy is developing a large-scale green hydrogen and ammonia production, storage and loading facility. The facility is located in the Point Tupper Industrial Park on the Strait of Canso on Cape Breton Island, Nova Scotia. The project will be constructed in phases driven by the availability of renewable power. Recognizing that safety in design and operations will be the first priority, construction and procurement for the initial phase is targeted to begin in 2025 with the aim of beginning ammonia production by the end of 2028.

The 250-acre waterfront project site is located on a year-round ice-free port with \$130 million previously invested in civil engineering and site infrastructure. Land for more than 1 gigawatt of ready-to-develop onshore wind resource has been secured. At full build-out, the facility will have up to 2 gigawatts of electrolyzer capacity with 800 MW planned for the initial phase. With the Pre-FEED engineering design process completed, the hydrogen and ammonia plant is permitted and ready-to-build.

Project development has prioritized engagement with numerous local stakeholders. The local and federal governments have been supportive, as the project will help achieve regional and national climate goals while supporting the development of Nova Scotia's world class offshore wind resources.

Bear Head Energy is a wholly owned development of BAES Infrastructure. BAES Infrastructure's mission is to build the infrastructure and logistics platforms that will serve the energy needs of tomorrow, focusing on developing early-stage, technology-ready projects across a variety of end products, energy value chains, and investment structures.

Looking for:

We are eager to engage with potential green hydrogen/ammonia offtakers and ammonia import infrastructure providers.

Company contacts:

Mr John Blake, SVP Business Development & Government Strategy

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Mr Darshi Jain, Project Director

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Mr Tyler Bradshaw, Associate Director

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Mr Keith Glickert, Investment Director

kglickert@baesinfra.com

Mr Paul MacLean, Managing Director

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Cipher Neutron

Ontario (ON)



www.cipherneutron.com

Company profile:

Cipher Neutron stands at the forefront of innovation in technology, specializing in the advancement of AEM Electrolysers and Reversible Fuel Cells for the purpose of green hydrogen production, power generation, and energy storage solutions.

As a prominent provider of green hydrogen, our AEM Electrolysers distinguish themselves by their capacity to produce hydrogen without the reliance on PGMs (Platinum Group Metals), including Platinum, Iridium, and Ruthenium. This unique feature positions our AEM Electrolysers as one of the most economically viable and supply chain constraint free commercially available solution, facilitating the cost-effective production of green hydrogen.

Our AEM electrolysers are PFAS-free, ensuring sustainable and environmentally friendly green hydrogen production. Furthermore, Cipher Neutron's Reversible Fuel Cells mark a significant breakthrough in the hydrogen industry. These cells not only generate electricity from hydrogen but also operate in reverse, providing an efficient means of energy storage using a proprietary Graphene slurry. This versatility makes them a compelling alternative to conventional storage solutions like batteries, which necessitate frequent recharging and entail substantial maintenance costs.

Looking for:

Energy producer or project proponents, government, agencies and industry associations

Company contacts:

Mr Gurjant Randhawa, President and CEO

grandhawa@cipherneutron.com

Cross River Infrastructure Partners



New Brunswick (NB)

www.crossriverllc.com

Company profile:

Cross River is developing a 500MW green hydrogen project at the Port of Belledune, New Brunswick, Canada, the only federal Canadian Port Authority with a hydrogen project in Atlantic Canada.

Our co-development partner and ultimate owner/operator is a Fortune 500 utility with the balance sheet and experience to execute on the size and complexity of this project. They are responsible for all new generation through to hydrogen facility operation.

Our partner conducts mass-purchases of critical equipment, including turbines, substations, and electrolyzers.

Investment grade wind data, spanning over a decade, on all generation sites already exists. NB has significant robust transmission and interconnections to significant neighbouring power markets.

The Port of Belledune has had over \$3 billion infrastructure investment with significant available capacity across all major input requirements (water, transmission, etc.).

We expect Belledune to achieve >90% capacity factors and be RFNBO compliant, making its production directly competitive against USA and MENA.

Company contacts:

Mr Rishi Jain, Managing Director- Business Development
rjain@crossriverllc.com

Enbridge Gas Inc.

Ontario (ON)



<https://www.enbridge.com/>

Company profile:

At Enbridge, our goal is to be the first-choice energy delivery company in North America and beyond—for customers, communities, investors, regulators and policymakers, and employees.

As a diversified energy company, we are uniquely positioned to help accelerate the global transition to a cleaner energy future, and we're doing it in ways that are ethical, sustainable and socially responsible. We're advancing new low-carbon energy technologies—including hydrogen, renewable natural gas, and carbon capture and storage. We're committed to reducing the carbon footprint of the energy we deliver, and to achieving net zero emissions by 2050. We also recognize the importance of a secure, reliable and affordable supply of energy, which we deliver every day through our four core businesses: Liquids pipelines, Natural gas pipelines, Gas utilities and storage and Renewable energy.

The energy transition requires a practical approach. That's why we're committed to lowering emissions while meeting growing energy demand; supporting our customers today while anticipating their needs tomorrow; and developing new energy sources while keeping energy costs in check.

We move about 30% of the crude oil produced in North America, we transport nearly 20% of the natural gas consumed in the U.S., and we operate North America's largest natural gas utility by volume. Enbridge was an early investor in renewable energy, and we have a growing offshore wind portfolio.

Enbridge Gas is Canada's largest natural gas storage, transmission and distribution company based in Ontario, with 2023 marking its 175th anniversary of providing safe and reliable service to customers. We provide an affordable energy choice for approximately 3.9 million residents and businesses, and we're leading the transition towards a net-zero future.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Ahmed Nossair, Director New Energy Technologies- Technical
ahmd.nossair@enbridge.com

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EverWind Fuels



Nova Scotia (NS)

<https://everwindfuels.com/>

Company profile:

EverWind is North America's leading independent green hydrogen developer. EverWind received the first Environmental Approval in North America for a large-scale green hydrogen project, and is well progressed in design, engineering, and development for the first phase of both its green energy generation projects and the production facility which will convert this energy into green hydrogen and green ammonia. EverWind owns and operates the deepest ice-free berth on the East Coast of North America, with world class access to rail, roads, and pipelines. Our safety-first culture, evidenced through 18 years without a lost time injury, reflects a highly skilled and extensively certified workforce.

EverWind has three First Nations equity partners and is a champion for meaningful engagement with Rightsholders and the advancement of social and economic reconciliation. At a local level, the Company works closely with municipalities and stakeholder organizations.

EverWind is also concurrently developing a world scale green fuels project on the Burin Peninsula in Newfoundland & Labrador. This project will be critical in delivering the scale and competitive wind resource required to support the green energy transition ambitions of some of the largest industrial companies in the world. EverWind is currently preparing its environmental approval application and to date has collected 17 months of environmental data and is executing the largest wind measurement campaign in the Province.

EverWind is led by Trent Vichie, a co-founder of Stonepeak Infrastructure Partners, and a former Blackstone Partner. EverWind's development team consists of over 20 members who have previously held senior positions at various infrastructure, private equity, renewable power, engineering, and utility companies. EverWind is also supported by a world-class advisory team including Black & Veatch, ILF, RES, Strum Consulting, McInnes Cooper, King & Spalding, McKinsey, Morgan Stanley, CIBC, and Citi.

Company contacts:

Mr Daniel Lee, Chief of Staff
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Mr Matthew Tinari, Chief Financial Officer & Chief Strategy Officer
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Mr Matt Borys, Vice President, Corporate Development
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GH Power

Ontario (ON)



www.ghpower.com

Company profile:

GH Power is a developer of a new technology. The company's reactor technology is self-sustaining, zero emissions and is a net producer of energy for consumption. It's 100% clean and modular, which means it can be assembled on site to power North America's industries for the first time with clean energy and cost competitive with conventional fossil fuels.

The outputs of the reactor technology is green hydrogen, green exothermic heat, as well as highly valuable green high purity alumina (HPA).

Looking for:

Green Hydrogen , Green Electricity, Green Steam , Green Alumina , Power Generation , Co-Location , Aluminum Supply

Company contacts:

Mr Gary Grahn, Chief Operating Officer
ggrahn@ghpower.com

Mr Michael Kosziwka, Director of Operations
mkosziwka@ghpower.com

Mr Stefan Herzberg, Managing Director- Germany
sherzberg@ghpower.com

Hydrogen Optimized

Ontario (ON)



www.hydrogenoptimized.com

Company profile:

Hydrogen Optimized™ is a Hydrogen Technology focused project company. We develop and implement projects for clients and partners using our innovative hydrogen capabilities.

We work with clients and partners to move projects forward through conceptualization, commercialization and scaling in the market.

With the world's premier hydrogen heritage, we develop, design, and build innovative Green Hydrogen technologies and processes.

Company contacts:

Mr Harry De Rose, Business Development Manager
harry.derose@hydrogenoptimized.com

North Atlantic

Newfoundland and Labrador (NL)



northatlantic.ca

Company profile:

North Atlantic has been operating for more than 30 years as a leading fuel industry company in Newfoundland and Labrador, with an extensive network of 110 gas and convenience stores, and top-tier product supply for domestic and industrial sectors including international clients through its marine bunkering distribution channels.

North Atlantic is leading the way in renewable energy innovation through the establishment of its Green Energy Hub. The Hub will capitalize on existing infrastructure at the North Atlantic Logistics Terminal (Placentia Bay), along with prime onshore wind resources to produce and transport low-cost green hydrogen to both domestic and international markets, offering a range of hydrogen derivatives such as green ammonia, methanol, and liquid organic hydrogen carriers. Leveraging extensive experience in refinery and terminal operations and the industrial ecosystem that has been built around them, the Hub will provide a centralized location for manufacturing, construction, operations, and maintenance services necessary to support the region's burgeoning wind industry.

North Atlantic is also establishing a Green Energy Centre of Excellence, featuring a wind-to-hydrogen derivative demonstration plant, in collaboration with local and international educational institutions. This cutting-edge research and training facility will harness the region's abundant renewable energy resources to conduct rigorous testing and provide industry professionals with top-notch training in operating the province's planned green hydrogen developments.

North Atlantic (and its owner Silverpeak), remain committed to working with other industry stakeholders in shaping the future of energy and positioning Newfoundland and Labrador as a global leader in green hydrogen, creating significant opportunities for innovation and economic growth.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, ports and port authorities.

Company contacts:

Mr Ted Lomond, President and CEO
tedlomond@northatlantic.ca

Mr Santosh Raikar, Managing Partner, Energy
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Mr Jeff Murphy, VP- Capital Projects
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Energy producer or project proponents

Pattern Energy

Ontario (ON)

patternenergy.com



Company profile:

Pattern Energy is one of the world's largest privately-owned developers and operators of wind, solar, transmission, and energy storage projects. Its operational portfolio includes 30 renewable energy facilities that use proven, best-in-class technology with an operating capacity of nearly 6,000 MW across North America. Pattern Energy is guided by a long-term commitment to serve customers, protect the environment, and strengthen communities. For more information, visit www.patternenergy.com.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, ports and port authorities, government, agencies and industry associations.

Company contacts:

Ms Erika Taugher, Director, Business Development, Green Fuels
erika.taugher@patternenergy.com

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Simply Blue Group

Nove Scotia (NS)



[simplybluegroup.com](https://www.simplybluegroup.com)

Company profile:

Simply Blue Group is part of a global movement to replace fossil fuels with clean energy. Our dedicated Hydrogen and Sustainable Fuels team is focused on the development of competitive sustainable fuels projects, which will use green energy to produce sustainable fuels targeted at aviation and marine transport.

The projects, in Canada, Ireland and Australia will process more than 1.5 million tonnes of sustainable biomass annually to produce over 300,000 tonnes of SAF each year.

Simply Blue Group's sustainable fuels will be produced in onshore Renewable Energy Parks (REPs) focusing on renewable liquid fuels for aviation, marine vessels and chemical feedstocks. These REPs will be able to produce a range of sustainable fuels but will focus on sustainable aviation fuel (SAF) and methanol, with future phases expected to include green ammonia.

Simply Blue Group is also developing 500 MW of solar PV and over 2 GW of onshore wind farms that will generate renewable electricity to power the renewable energy parks, while sustainable biomass feedstocks and water will be sourced locally.

The three sustainable fuels projects are currently in engineering design phase, with the Canadian project expected to be in construction in 2026.

Looking for:

Aviation and marine green fuel buyers.

Company contacts:

Mr Andrew Parsons, Director- Sustainable Fuels
andrew.parsons@simplybluegroup.com

Source3 Energy X Inc.

Ontario (ON)



www.source3x.com

Company profile:

Source3 Energy X Inc. (formerly operating under the name Green Hydrogen Canada Inc.) is a platform for the investment in and development of clean power-to-X projects in Canada and around the world. Source3X is currently focused on the development of GW-scale clean hydrogen and ammonia production facilities in Atlantic and Pacific Canada.

Source3X operates through local development companies in Atlantic Canada, Newfoundland and Labrador (Terra Nova Hydrogen Inc.), and in British Columbia (Source3 Energy X BC Inc.).

Company contacts:

Mr Ayaz Khokhar, CEO
ayaz@source3x.com

Mr Peter Schimmann, Director Legal and Finance
peter@source3x.com

Triple Point Resources



Newfoundland and Labrador (NL)

www.TriplePoint.ca

Company profile:

Triple Point Resources specializes in the underground storage of green energy, in particular hydrogen, in geological cavities known as “salt caverns”. Triple Point is currently developing the Fischells salt dome, the only proven salt dome suitable for hydrogen storage on the east coast of North America. It is also located at the center of one of the world’s major wind energy corridors, in southwestern Newfoundland, where multi-billion dollar wind power projects are currently being launched to create hydrogen for local needs and export to Europe.

The Fischells Salt Dome’s location is ideal for development, as it is conveniently close to port, road and power facilities. Fischells Salt Dome is a Gulf Coast-type salt dome that can store 180,000 tonnes of hydrogen at its core, equivalent to 6.72 terawatt-hours (TWh) at full development. Fischells is a world-class energy storage asset advancing the creation of another Canadian clean energy Hub based on Newfoundland and Labrador’s impressive wind resource, industrial energy experience and culture of innovation. This is a strategic asset that will enable Canada to be a major source of reliable hydrogen exports to Europe.

Beyond hydrogen storage, Triple Point is expanding its green energy portfolio to include electricity storage through Compressed Air Energy Storage (CAES) systems, utilizing locally sourced electricity. Moreover, the company is set to market high-quality salt produced with a carbon-neutral footprint, aligning with global sustainability goals.

Looking for:

Hydrogen and Ammonia Off-takers

Company contacts:

Ms Julie Desruisseaux, Director, Business Development
jdesruisseaux@triplepoint.ca

Ms Julie Lemieux, CEO
jlemieux@TriplePoint.ca

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UH2

Alberta (AB)

<https://uh2.eu/>



Company profile:

UH2 is a dynamic spinoff from Universal Kraft's renewable business, dedicated to advancing green hydrogen and ammonia projects.

With extensive cross-technology experience, UH2 is at the forefront of the sustainable energy transition.

Looking for:

Engineering service, engineering, procurement, and construction, ports and port authorities, government, agencies and industry associations.

Company contacts:

Ms Tiffany Nogueira,
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Mr Fredrik Eckersten, CEO
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Ms Cláudia Delobe Falé, Public Relations and Communication
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Mr Cristiano Zamith, Lead Engineering
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Mr Daniela Flor, Business Development
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Energy producer or project proponents

Vortex Energy Corp

Newfoundland and Labrador (NL)



Vortexenergycorp.com

Company profile:

Vortex is in the Hydrogen and Energy storage space in Atlantic Canada

Looking for:

Energy producer or project proponents, technology solution providers, ports and port authorities.

Company contacts:

Mr Paul Sparkes, CEO

psparkes@vortexenergycorp.com

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World Energy GH2

Ontario (ON)



<https://worldenergygh2.com/>

Company profile:

World Energy GH2 is a Newfoundland and Labrador-based renewable energy partnership affiliated with World Energy LLC, one of the world's largest producers of green fuels. Project Nujio'qonik is a consortium of partners advancing a cost-effective, safety-focused green hydrogen/ammonia production facility on the west coast of Newfoundland and Labrador, Canada.

Project Nujio'qonik aims to be Canada's first commercial green hydrogen/ammonia producer created from 3+ Gigawatts of wind energy in one of the world's best wind resource regions. Project Nujio'qonik's partners are CFFI Ventures, Columbus Capital, World Energy LLC, Horizon Maritime, and SK ecoplant.

World Energy GH2 is committed to Truth and Reconciliation Call to Action 92 and is working to ensure that Indigenous communities gain long-term, sustainable benefits from Project Nujio'qonik. As an affirmation of this commitment, World Energy GH2 has signed an MOU with Qalipu First Nation and is incorporating a range of capacity-building activities designed to leave a legacy of prosperity and environmental excellence.

Looking for:

Investors and offtakers

Company contacts:

Ms Laura Barron, Director of Marketing Communications

lbarron@worldenergygh2.com

Mr John Risley, Chairman, Director

jrisley@WorldEnergyGH2.com

Mr Sean Leet, Managing Director & CEO

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Ms Nicole Langdon, Executive Assistant

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Ms Cathy Dornan, SVP, Stakeholder Relations & Regulatory Affairs

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ENGINEERING SERVICES, ENGINEERING, PROCUREMENT & CONSTRUCTION (EPC)

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Angler Solutions Inc.

Newfoundland and Labrador (NL)

<https://www.anglersolutions.ca/>



Company profile:

Angler Solutions is an innovation-driven consulting firm providing strategic advisory and project delivery services across the evolving energy and ocean technology sectors. Angler's experience and knowledge gained in the upstream energy industries offer a unique set of transferable skills that are highly relevant to the ongoing global energy transition. With specialist expertise in R&D, technological innovation, and techno-economic analysis, Angler is equipped with a diverse range of skill sets that support early-stage project development and execution. Angler's comprehensive skill set in these areas is pivotal for addressing complex challenges in the renewable energy and ocean technology sectors.

Looking for:

Energy system modelling, long duration energy storage (LDES), onshore/offshore wind, green fuels, Power-to-X.

Company contacts:

Mr Chad Fowlow, Founder and Principal Consultant

chad.fowlow@anglersolutions.ca

C-CORE

Newfoundland and Labrador (NL)



www.c-core.ca

Company profile:

C-CORE is a Canadian engineering solutions company that creates value in the private and public sectors to address complex challenges in oceans, on land and in space. Established in 1975, C-CORE is a multi-disciplinary technology development organization with world-leading capability in remote sensing, engineering support for oceans and energy developments as well as specialization in deep learning techniques and data-based decision support. C-CORE has almost 50 years of experience in advancing technologies for environmental and industrial monitoring, marine surveillance and natural resource management, particularly in harsh environments.

C-CORE is active on every continent, providing advisory services and technology solutions to national and international clients in the natural resource, energy, transportation and security sectors. C-CORE delivers these solutions using world class laboratory facilities and a highly trained staff of over 80 people who are able to apply traditional engineering and scientific analyses with artificial intelligence to address challenges to meet clients' needs.

Key areas of expertise are:

- Data science, including state of the art methods to draw insights from large volumes of data across a broad set of applications
- Earth observation applications, including maritime surveillance for oil and gas and security, emissions, and land cover classification, including support for northern communities adapting to climate change
- Engineering for Offshore oil and gas and wind energy developments, including advanced modeling and data analytics for environmental processes, structural response, seabed soil- structure interaction and mooring analysis, supporting design basis development, concept design, detailed design and operational efficiency.
- Satellite hardware development, including transponders for the Canadian and European Space Agencies
- Defence research, including information security and satellite operations

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction.

Company contacts:

Mr Jon Bruce, Senior Project Engineer | Project Manager

jonathon.bruce@c-core.ca

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Hatch

Ontario (ON)



www.hatch.com

Company profile:

- We are a global engineering and project services. Innovation in decarbonization is at the core of what we do. We are involved in a wide range of the hydrogen value chain. We can provide comprehensive and bespoke greenfield and brownfield solutions to meet our clients and their projects requirements. Why? Because we are passionately committed to the pursuit of a better world through positive change.

Looking for:

Energy producer or project proponents

Company contacts:

Mr Adel Muna, Regional Director, Energy Europe

adel.muna@hatch.com

Pennecon

Newfoundland and Labrador (NL)



www.pennecon.com

Company profile:

Pennecon is a leading provider of integrated solutions across a diverse portfolio: Heavy Civil, Industrial, Services & Maintenance, and Marine. Our unrivalled reputation is built on fifty (50) years of in-depth experience in the construction industry, ranging from roadways and bridges to hydroelectric facilities, wind farms and industrial production facilities. We have participated in numerous remote, logistically challenging, and renowned projects throughout Canada and Greenland.

Company contacts:

Mr Brandon MacDonald, Vice President of Strategy and Growth
brandon.macdonald@pennecon.com

Powertech Labs Inc.

British Columbia (BC)



<https://powertechlabs.com/>

Company profile:

Powertech Labs Inc. is one of the largest testing and engineering service providers in North America, situated in beautiful British Columbia, Canada. Powertech is internationally recognized for the technical expertise related to the power utility industry, equipment manufacturers (OEMs), clean energy, transportation, and other markets. Our 11-acre facility offers 15 different testing labs for an integrated approach to the advancement of power generation, transmission, substation and distribution equipment and the advancement of the integrated power system. Powertech is also a global leader in hydrogen technologies, providing certification, design qualification, performance, and safety testing services for hydrogen and natural gas components and systems, as well as the design and construction of innovative hydrogen vehicle fueling and dispensing systems.

Powertech is a pioneer in the evolution of the transport industry to electric and hydrogen “fuel” with 20-year history in developing hydrogen refueling solutions, in the design of turnkey, containerized fueling station packages. Powertech offers hydrogen refueling solutions in stationary, semi-permanent, and mobile configurations to meet client’s application.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

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Mr Jovan Ceklic, Director, Hydrogen Infrastructure
jovan.ceklic@powertechlabs.com

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CGI

Quebec (QC)

<https://www.cgi.com>



Company profile:

CGI delivers consultancy, systems integration and managed business services. Our AgileDX-Hydrogen platform is designed to manage the data across the complete hydrogen value chain, facilitating the digitalization of the hydrogen economy.

Company contacts:

Mr Kai Polak, Director consulting

kai.polak@cgi.com

Integrative Nanotech

Nova Scotia (NS)



<https://www.integrativenanotech.com>

Company profile:

Integrative Nanotech is a Halifax-based company specializing in high-performance, cost-effective hydrogen sensors. Leveraging their proprietary nanomaterials, they enable precise leak detection in fuel cells, electrolyzers, and transportation systems, ensuring safety and efficiency, with enhanced reliability.

Looking for:

We are interested in meeting with companies working in the hydrogen transportation space. Main sectors of interest are: FCEV automotive (including industrial transport), aerospace, and maritime sectors. Secondary interests include hydrogen production and

Company contacts:

Mr Hunter King, CEO

hunter.king@integrativenanotech.com

IVYS ADSORPTION

Québec (QC)



<https://ivysads.com/>

Company profile:

Founded in 2023 by Ivys Energy Solutions, Enbridge and a group of private investors, IVYS ADSORPTION acquired Xebec assets including the patented pressure swing adsorption (PSA) technology.

IVYS ADSORPTION is located just 20 miles north of Montréal, Québec, Canada with 66,000 sq2 of manufacturing, warehouse and office space. With more than 100 employees, IVYS ADSORPTION designs, manufactures and supplies high-performance and innovative pressure swing adsorption (PSA) equipment for the purification of ultra-pure hydrogen and other industrial gases, carbon capture and biogas upgrading.

IVYS ADSORPTION's PSAs are the most compact, economical and reliable systems available today. Systems are skid-mounted, simple to operate with one control signal, and availability is typically greater than 99.5 %. Operating cost is low as power consumption is usually less than 1 kW. With 350+ units in service worldwide, applications include on-site H₂ generation via SMR syngas for vehicle refueling (HRS), distributed H₂ generation via SMR for HRS and industrial use (H₂ Hub), renewable H₂ generation via gasification, pyrolysis, or biological processes, H₂ purification from ammonia cracking gas, H₂ recovery from industrial process gases, CO₂ capture from combustion flue gas and process gases.

Looking for:

Energy producer or project proponents

Company contacts:

Mr Shaun Gaudet, Vice President Product Development
sgaudet@ivysads.com

Next Hydrogen Corp.

Ontario (ON)



www.nexthydrogen.com

Company profile:

Next Hydrogen is a pioneer of advanced alkaline water electrolysis to produce hydrogen using its unique and patented designs. The technology offers leading efficiency, high current density, superior dynamic response capability and inherent scalability best suited for direct connection to renewable energy or other variable/intermittent energy sources. The products offer the best of traditional alkaline electrolyser and newer proton exchange membrane (PEM) electrolyser benefits to help best meet green hydrogen cost targets.

The company head quarters and initial manufacturing site are located in the greater Toronto region in Ontario, Canada and has a skilled team of electrolyser and hydrogen experts with decades of hands on experience. Next Hydrogen is now scaling its operations and is seeking global partners to help accelerate global decarbonization targets through its advanced technology in such sectors as green ammonia, sustainable fuels, green steel and cement, heavy duty transportation, mining and power.

Looking for:

Interested in strategic partners with a strong local market presence and channels to market in their respective business areas on a regional or application-specific area. Looking for partners either involved or willing to invest in decarbonization through

Company contacts:

Mr Rob Campbell, CCO

rcampbell@nexthydrogen.com

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Academy Canada

Newfoundland and Labrador (NL)



www.academycanada.com

Company profile:

Academy Canada is a licensed, post-secondary training institution based in Newfoundland and Labrador, Canada. Established in 1985, we have become one of the largest independent colleges in Canada. We offer over 40 diploma and certificate programs from three distinct campuses and deliver Adult Basic Education at 12 remote learning centres around the province. We have helped over 46,000 students build successful careers by delivering hands-on and relevant programs in top employment fields related to Animal Care and Nature, Business, Construction, Trades and Mining, Creative Studies, Health and Personal Care, Information Technology, Justice, Supply Chain and Logistics, and Travel and Tourism.

At Academy Canada, we excel at developing engaging and relevant learning experiences, working with subject matter experts to develop state-of-the-art training to meet workforce needs. Courses can be prepared for in-person, online or blended delivery, utilizing World Classroom, our learning management system.

We have a vast repository of intensive instructor training courses available on topics such as teaching fundamentals, curriculum development, student retention, inclusion, and online learning. Effective program and faculty evaluation, accreditation and compliance, and the delivery of student support services, including support for students with disabilities, are also among our areas of expertise. We work regularly on projects assisting municipalities, businesses, community organizations and Indigenous groups with program/course development, monitoring, and evaluation.

We have articulations and credit transfer agreements with other Canadian universities and colleges for over 20 programs. We welcome equally beneficial partnership agreements outlining curriculum lease or development, credit transfers, and 2+2 options.

Looking for:

Academy Canada is actively seeking opportunities to provide training solutions to better equip the workforce for the emerging Hydrogen Sector in Newfoundland and Labrador, Canada.

Company contacts:

Ms Lisa Lovelady, Vice-President Academic & COO

llovelady@academycanada.com

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Caron Hawco Group Inc.

Newfoundland and Labrador (NL)



<https://www.linkedin.com/in/caronhawco/>

Company profile:

Caron Hawco Group is a consultancy dedicated to driving impactful business development and fostering collaboration and economic growth across diverse sectors. Specializing in strategic counsel, communication, and navigating regulatory landscapes, it excels in propelling clients toward success in areas such as energy, cleantech, and ocean technologies.

Our recent endeavors include supporting initiatives in wind and hydrogen development, ocean innovation, as well as in salt dome clean energy storage. With a keen focus on stakeholder engagement and social responsibility, we advise on critical matters such as community, industry and Indigenous engagement, gender diversity, local content, public affairs, and government relations. The company supports the commercialization of ocean technologies and innovation and frequently contributes to research studies relating to cleantech, energy, new market access, and diversity, equity, and inclusion.

At the company's helm is Caron Hawco, an industry leader renowned for her strategic insights, strong network, and collaborative approach. Caron's expertise spans strategy formulation, government relations, public affairs, and market development, particularly in the energy and clean/ocean tech sectors. She is heavily involved in the growth of Newfoundland and Labrador's burgeoning green energy industry, including wind, hydrogen, and energy storage. She currently advises green fuel developers, EverWind Fuels as well as Triple Point Resources, who are advancing large scale underground energy storage solutions.

Caron has advised numerous offshore petroleum projects and held management roles with Statoil Canada (Equinor). She has served on over 15 boards, including the Government of Newfoundland and Labrador's Net-Zero Advisory Council, its Women in Natural Resources Committee, and Oil and Gas Recovery Task Force, as well as Energy NL and COVE, Nova Scotia's ocean innovation center.

Looking for:

Professional service providers

Company contacts:

Ms Caron Hawco, President and Principle Consultant
caron@caronhawco.com

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CIBC

Ontario (ON)



<https://www.cibc.com/en/about-cibc.html>

Company profile:

CIBC is a leading and well-diversified North American financial institution committed to creating enduring value for all our stakeholders – our clients, team, communities and shareholders. We are guided by our purpose – to help make your ambition a reality, and we are activating our resources to create positive change and contribute to a more secure, equitable and sustainable future.

Across our bank and our businesses – Personal and Business Banking, Commercial Banking and Wealth Management, and Capital Markets and Direct Financial Services – our 48,000 employees bring our purpose to life every day for our 14 million personal banking, business, public sector and institutional clients in Canada, the U.S. and around the world.

Looking for:

Energy producer or project proponents, ports and port authorities.

Company contacts:

Mr Daniel Dajic, Executive Director

daniel.dajic@cibc.co.uk

Cox & Palmer

Newfoundland and Labrador (NL)



www.coxandpalmerlaw.com

Company profile:

Cox & Palmer is a full-service regional law firm with 200 lawyers and over a century of experience serving Atlantic Canadians. Our team has experience advising clients who are involved in major projects and transactions relating to hydro, wind, solar, biomass, geothermal and tidal energy sources throughout Atlantic Canada. We provide advice to developers, government agencies, investors and stakeholders in areas such as project structuring, contractual arrangements, including, investment agreements, service arrangements and EPCs, land ownership and real property, environmental assessment, financing, regulatory compliance, dispute resolution, regulatory incentives and intellectual property

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Todd Stanley, Managing Partner
tstanley@coxandpalmer.com

Mr Peter Zed, Partner/Lawyer
pzed@coxandpalmer.com

Mr Matthew Dorreen, Partner
mdorreen@coxandpalmer.com

Mr Denis Fleming, Partner
dfleming@coxandpalmer.com

Dovre Canada Ltd.

Newfoundland and Labrador (NL)



www.dovregroup.com

Company profile:

Dovre Canada is part of the Dovre Group of Companies which has operating offices in Canada, USA, Norway, Finland, United Arab Emirates, Russia, and Singapore and we have over 700 project personnel engaged and employed in over 20 countries. We have a global network of international consultants and clients, and our IT architecture provides 24/7 communication capability for data capture and dialogue as required within the global network. Dovre is listed on the NASDAQ OMX Helsinki (symbol: DOV1V). As a publicly traded company we provide full transparency in our business operations and financial statements. Dovre Group is net debt free and has top credit ratings.

Dovre Canada has been operating in Canada for thirty years since 1991, (Dovre USA for 20 years) we provide recruitment support to our clients who need to hire local talent or specialists with expertise, unique methodologies and/or contemporary leadership to execute the scope of the work for their organizations. Dovre provides project personnel in the areas of Project Management, Engineering, Procurement & Contracts, Project Controls, Construction, Commissioning, QA/QC, Crewing, Environmental Observation, Health and Safety, etc.

We have extensive experience in "Project Staffing" Billion-dollar renewable projects in North America for relatable scopes including Hydroelectric Generating Station, Subsea Cable Engineering, offshore installation, HVDC Sub stations, converter stations, transmission cables, synchronous condensers etc.

Dovre Canada also staffed the construction of 2 Massive offshore Concrete Gravity Based structures and currently staffing another Engineering and construction of a Concrete gravity structure in Canada and its Topsides component in Texas.

Dovre Canada is ISO 9001:2015 certified. Dovre Canada has a Quality Management System (QMS) comprised of a number of modules such as Continuous Improvement, Our Processes, Surveys (personnel and clients), Training, etc.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Dean Sullivan, VP North America
dean.sullivan@dovregroup.com

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KPMG LLP

Newfoundland and Labrador (NL)



<https://kpmg.com/ca>

Company profile:

With more than 40 locations across Canada, KPMG employs more than 10,000 people and is home to a diverse workforce that inspires confidence, empowers change and drives innovation. KPMG in Canada offers a wide range of professional services across Canadian industries. Our KPMG thought leaders deliver the latest insights, trends and resources to help support and inform your organization's financial, operational and strategic objectives.

Guided by our core values of Integrity, Excellence, Courage, Together and For Better, we are committed to making a difference for our clients, our communities and our people. This commitment has KPMG consistently ranked one of Canada's top employers and one of the best places to work in the country.

Our professionals bring their diverse skill sets, experiences, thinking and passion to work every day to help support organizations big and small across Canada and abroad. Our teams offer a robust range of services across Audit and Assurance, Tax, Advisory, Law and ESG. Our KPMG Enterprise team provides specialized services to small-to-medium sized businesses, entrepreneurs, family businesses, and not-for-profit organizations.

At KPMG we are committed to delivering innovative, digitally enabled solutions and exceptional service to help our clients capitalize on opportunities, manage risks and remain ahead of their competition.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Stephen Kelly, Director, Advisory Services

stephenkelly@kpmg.ca

Pedal & Shift Consulting

Newfoundland and Labrador (NL)



<https://www.pedalandshift.com/>

Company profile:

Pedal & Shift Consulting (P&S) specializes in providing strategy support and executing business development for technical services, engineering and construction companies in the energy and construction sectors. We tailor our services to help position clients in the market and generate economic, social and environmental impact. With proficiency in strategy and leadership, we empower companies by helping them nurture partnerships, strengthen decision-making, and seize opportunities.

We have a passion for the renewable energy sector and enabling the global energy transition. Based in St. John's, Newfoundland and Labrador, we are well positioned to assist Atlantic Canadian and European companies pursue opportunities in both regions. There is immense potential on both sides of the Atlantic and we are excited to support companies in navigating the wealth of opportunities.

Representation:

Pedal & Shift Consulting represents Angler Solutions, an innovation-driven consulting firm with international experience providing strategic advisory and project delivery services across our evolving energy and ocean technology sectors.

Pedal & Shift Consulting represents Brook Construction, a company based in Corner Brook, NL, Canada. Brook Construction provides complete construction services in Newfoundland and Labrador for commercial and industrial clients, including full turnkey packages for new construction and renovations.

Reach out at the P&S contact information included to discuss our clients' expertise and opportunities for collaboration.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, government, agencies and industry associations.

Company contacts:

Mr Ian Froude, CEO and Principal Consultant

ian@pedalandshift.com

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PF Collins International Trade Solutions



Newfoundland and Labrador (NL)

www.pfcollins.com

Company profile:

PF Collins International Trade Solutions (PFC) is a Canadian-based organization offering international trade and project logistics solutions. Founded in 1921 in St. John's, Newfoundland & Labrador, we deliver a suite of integrated services in Canada and around the world. Our dedicated team of customs brokers, warehousing, immigration, marine agency, freight forwarding, and logistics experts ensure the timely and cost-effective movement of people, equipment, and materials. As specialists in energy, industrial, and marine sectors, we deliver high-quality solutions that create leaner supply chains for our clients. We support projects large and small, from start to finish, and work diligently to ensure objectives are met on time and within budget.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Gerry Mayo, Vice President Operations
gmayo@pfcollins.com

Ms Susan Collins, VP Business Development
scollins@pfcollins.com

Stewart McKelvey

Nova Scotia (NS)



www.stewartmckelvey.com

Company profile:

Stewart McKelvey is one of Canada's largest law firms with over 240 lawyers and 350 staff working across Atlantic Canada. We understand the importance of renewable energy projects and the steps necessary to bring projects from their initial stages through to completion.

We are regularly recognized as the Atlantic Canada Law Firm of the Year by the Canadian Law Awards and one of the Best Law Firms in Canada by the Globe and Mail which speaks to our reputation in the industry. Our lawyers have been recognized nationally by Best Lawyers and Lexpert in energy, electricity, Indigenous relations, natural resources, regulatory, and environmental law. We are a proud member of the Canadian Renewable Energy Association.

We advise developers, contractors, independent power producers, provincial utilities, lenders, underwriters, and energy market participants in navigating the regulatory regimes associated with permitting, developing, constructing, financing and investing in renewable and clean energy projects including in wind, solar, biomass, geothermal, nuclear, hydro, and tidal energy. We are Atlantic Canada's renewable energy law Firm.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Ms Kimberly MacLachlan, Practice Innovation and Business Development Lawyer
kmaclachlan@stewartmckelvey.com

Mr G. John Samms, Partner
gjsamms@stewartmckelvey.com

Ms Sadira Jan, Partner
sjan@stewartmckelvey.com

Ms Allison Whelan, Managing Partner
awhelan@stewartmckelvey.com

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Strum Consulting

Newfoundland and Labrador (NL)



www.strum.com

Company profile:

Strum Consulting, an Atlantic Canada firm since 1995, offers full environmental, engineering and survey services. We have offices in Nova Scotia, New Brunswick, and Newfoundland and Labrador. With a staff of over 150 environmental scientists, biologists, engineers, hydrogeologists, surveyors, technicians and project managers Strum works to ensure our client's interests are first and foremost in each of our projects. Strum regularly works with Federal, Provincial, Municipal and private corporations to provide project management, regulatory and environmental consulting services.

Strum is also a minority partner in Strum North Services Limited (Strum North), a First Nation majority owned company that provides professional services with a focus on supporting Innu, Inuit, Mi'Kmaq, and Métis communities and organizations in Atlantic Canada.

Our Project Team, that we have worked hard to develop over time, has experience in EVERY facet of renewable energy project development. Our Team can complete the biophysical work, regulatory consultation, first nation engagement, technical studies, engineering, and ultimately construction. We take the time to understand your project and your risks. Our goal is regulatory approvals, but we also know that commitments made during the EIA, permitting or consultation can pose financial risks to your project. It is with this understanding that we tailor our work to meet not only your project objectives, but also your financial objectives. This approach, combined with an exceptional level of responsiveness, reduces your project timelines, regulatory risks and pre-development and construction costs without compromising quality of your project.

Strum has emerged as a company who understands the balance needed to advance development while also conserving natural systems that currently exist upon the landscape.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, government, agencies and industry associations.

Company contacts:

Mr Shawn Duncan, Executive Director
sduncan@strum.com

Mr Jim Slade, VP, Newfoundland and Labrador
jslade@strum.com

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The OGM - Our Great Minds

Newfoundland and Labrador (NL)



www.TheOGM.com

www.OurGreatMinds.com

Company profile:

The OGM is an Energy Industry Supply Service and Communications company.

Established in Newfoundland in 1992, the OGM facilitates the process of business in the energy sector with supply, service and communications initiatives that strive to advance energy and reach net zero at the same time.

We specialize in the following areas:

- Energy Safety Training- OurGreatMinds.com
- Safety Supplies- OurGreatMinds.com
- Marketing & Communications- DigitalCollateral.ca
- Energy Publishing & Podcasting- TheOGM.com

Looking for:

Energy Producers who will be looking to do business in Canada and develop the wind opportunities in Newfoundland and Labrador.

Energy Industry suppliers who are looking for joint venture partnerships and collaboration in Newfoundland and Labrador.

Supply and Service companies who want to establish themselves in new energy markets world wide.

Company contacts:

Ms Tina Olivero, CEO

tinaolivero@theogm.com

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Port of Argentia, Inc.

Newfoundland and Labrador (NL)

www.portofargentia.ca



Company profile:

Port of Argentia is an industrial seaport in Eastern Canada providing supports to key industry sectors such as renewable energy, marine transportation, aquaculture, offshore energy, mining, and other sectors.

Argentia has established North America's first monopile marshalling port in support of US offshore wind.

The Port has partnered with Pattern Energy to develop Argentia Renewables, a proposed 1.3-Gigawatt renewable energy project to establish an onshore wind-powered green fuels production facility for export of carbon zero green ammonia to European markets.

Argentia is the construction site of the Cenovus Energy concrete gravity structure for West White Rose Project.

Cooper Cove Marine Terminal Expansion Project at Argentia, scheduled for completion by 2027, will see capital infrastructure investment exceeding \$100M, including a concrete caisson dock with a minimum 13 metre draft featuring the latest innovations in decarbonization and port electrification.

The Port features 600 metres docking facilities, 11 metre draft, and 1,000 hectares of industrial zoned uplands.

Looking for:

Port of Argentia is focused on supporting renewable energy projects as a staging site for onshore and offshore wind components and transition pieces.

Phase 1 of the Argentia Renewables Project will see a 300-MW wind to hydrogen development on port land

Company contacts:

Mr Scott Penney, Chief Executive Officer
s.penney@portofargentia.ca

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Port of Belledune

New Brunswick (NB)



<https://portbelledune.ca/>

Company profile:

Located in Belledune, New Brunswick, the Port of Belledune's Green Energy Hub is a special development district on Canada's Atlantic Coast welcoming clean energy projects and complementary, low-carbon industries.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Rick Hutchinson, Marketing Consultant

rick@hutchinsoncreative.ca

Ms Deborah Nobes, Consultant

debnobes@violetconsulting.ca

Port of Corner Brook

Newfoundland and Labrador (NL)



<https://www.cornerbrookport.com/>

Company profile:

The Port of Corner Brook, strategically situated on Newfoundland's west coast, serves as a vital maritime hub directly connected to major shipping routes. Managing a diverse range of cargo, from containers to bulk commodities and project cargo, the port plays a crucial role in supporting industries such as forestry, mining, and fishing. Its strategic location not only provides a solid foundation for growth but also positions Corner Brook Port for expansion into the renewable energy sector, leveraging its geographic advantages and port capabilities.

With an efficient and robust transportation network, the Port of Corner Brook is a key player in the region's global trade and tourism sectors. Businesses, importers and exporters can unlock global trade opportunities through the port's weekly international container service. Notably, its emphasis on fostering regional economic growth and sustainability has made it an attractive choice for businesses seeking a results-driven collaborator. As an innovative and forward-thinking port, it acts as a pivotal gateway, connecting Newfoundland to markets worldwide.

Looking for:

Energy producer or project proponents, technology solution providers, professional service providers, government, agencies and industry associations.

Company contacts:

Ms Jennifer Crane, Business Development Manager

jcrane@cornerbrookport.com

Ms Jackie Chow, CEO

jchow@cornerbrookport.com

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Alberta's Industrial Heartland Association



Alberta (AB)

<https://industrialheartland.com/>

Company profile:

Alberta's Industrial Heartland (AIH) is one of the world's most attractive locations for chemical, petrochemical, oil, and gas investment. As Canada's largest hydrocarbon processing region, we're making history enabling diversification at the intersection of economic resiliency and environmental leadership. With \$45+ billion in existing capital investment and more than 40 companies, we are providing hydrogen, fuels, fertilizers, power, petrochemicals and more to domestic and global consumers. AIH is also home to two world-scale, operating, CCUS systems providing decarbonization pathways for new and existing assets.

Alberta's Industrial Heartland Association (AIHA) is a government funded, non-profit, with the mandate to attract industrial investments to the region. AIHA's team is dedicated to helping facilitate the development of assets in Canada, acting as a local conduit to project development.

Looking for:

AIHA is looking to meet with companies with the interest in expanding their industrial presence to Canada. This could include companies looking to develop hydrogen production assets, hydrogen carriers (ex. ammonia, MCH, etc.), or chemical assets.

Company contacts:

Mr Chris Malayney, Director, Business Development
chris@industrialheartland.com

Atlantic Canada Opportunities Agency - ACOA

Newfoundland and Labrador (NL)

<https://www.canada.ca/en/atlantic-canada-opportunities.html>



Company profile:

Federal government agency that works to create opportunities for economic growth in the region by helping businesses become more competitive, innovative and productive, by working with diverse communities to develop and diversify local economies, and by championing the strengths of Atlantic Canada.

Looking for:

Energy producer or project proponents, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Dave Boland, Vice-President, ACOA Newfoundland and Labrador
dave.boland@acoa-apec.ca

Ms Lynn Adams, Director, Clean Economy
lynn.adams@acoa-apec.ca

Mr Blake Mann, Senior Policy Advisor
blake.mann@acoa-apec.ca

BC Government - Clean Energy & Major Projects Office

British Columbia (BC)



<https://www2.gov.bc.ca/gov/content/industry/electricity-alternative-energy/renewable-energy/clean-en>

Company profile:

The Clean Energy and Major Projects Office (CEMPO) is the main point of contact for proponents looking to bring clean energy projects to British Columbia, as well as for major projects currently underway in the province.

Looking for:

Interested in meeting with hydrogen investors, producers and end users.

Company contacts:

Mr David Coburn, Executive Director, Hydrogen
david.coburn@gov.bc.ca

Canadian Hydrogen Association

Ontario (ON)

<https://canadah2.ca/>



Company profile:

We represent nearly 200 organizations, from academia and municipalities to startups and multinationals in Canada's vibrant ecosystem. In collaboration with our members and provincial affiliates in BC, Alberta, and Ontario, we are working to support and grow Canadian sector through with advocacy, communications, government relations, networking and public awareness.

Company contacts:

Ms Turni Saha, Marketing and Communications Manager
tsaha@canadah2.ca

Ms Maike Althaus, Executive Director, Hydrogen Ontario
malthaus@canadah2.ca

Cape Breton Partnership

Nova Scotia (NS)



www.CapeBretonPartnership.com

Company profile:

The Cape Breton Partnership is Unama'ki- Cape Breton's private sector led economic development organization. With over 150 private sector investors forming our core identity, we also provide economic development support to all five Municipalities on the Island, and four First Nation communities, under the Regional Enterprise Network (REN) model in partnership with the Province of Nova Scotia. The Cape Breton Regional Enterprise Network (CBREN) includes the First Nation Communities of Eskasoni, Membertou, Wagmatcook, and We'koqma'q; the Municipalities of the Counties of Inverness, Richmond, and Victoria; and the Town of Port Hawkesbury. The CBRM Regional Enterprise Network (CBRM REN) is represented by the Cape Breton Regional Municipality. Both RENs are a part of a larger network of Regional Enterprise Networks across Nova Scotia.

The Cape Breton Partnership also operates a People and Labour Force division, consisting of in-house Certified Immigration Consulting capacity, HR support, and Atlantic Immigration Program support.

Looking for:

Looking for companies that want to become part of our local supply chain, or develop in Unama'ki- Cape Breton.

Company contacts:

Mr Tyler Mattheis, President and CEO
tyler@capebretonpartnership.com

Construction Labour Relations Association of Newfoundland & Labrador (CLRA NL)



Newfoundland and Labrador (NL)

www.clrnl.com

Company profile:

The Construction Labour Relations Association of Newfoundland and Labrador (CLRA NL) is the exclusive bargaining agent for unionized employers engaged in the industrial, commercial and institutional sectors in the construction industry in Newfoundland and Labrador.

The CLRA NL is dedicated to providing strong representation for our members in labour relations matters, including the negotiation of Provincial Agreements, and provides leadership to support a productive, competitive and stable labour environment.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction.

Company contacts:

Ms Heather MacLean, Director of Operations

hmaclean@clranl.com

Mr Chris Crotty, Chair CLRA of Newfoundland and Labrador, Branch Manager AlumaSafway

ccrotty@alumasafway.com

Mr Terry French, President

tfrench@clranl.com

Mr Matthew Mallam, Vice President

mmallam@oclttd.ca

Développement Vaudreuil-Soulanges



Québec (QC)

www.developpementvs.com

Company profile:

Développement Vaudreuil-Soulanges a pour mission de favoriser l'effervescence et la croissance économique régionale par son accompagnement et ses financements alternatifs à valeur ajoutée et par l'initiation de grands projets communs, dans le but d'être un générateur de valeurs régionales et de prospérité durable.

Développement Vaudreuil-Soulanges' mission is to foster regional dynamism and economic growth through its support, value-added alternative financing and by initiating large-scale collaborative projects, all rooted in a purpose of being a generator of regional values and sustainable prosperity.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Frederick Perrier, Commissaire industriel / Industrial Commissioner
fperrier@developpementvs.com

econext

Newfoundland and Labrador (NL)



<https://econext.ca/>

Company profile:

econext is a not-for-profit association of businesses that accelerates clean growth in Newfoundland and Labrador, Canada. econext works on behalf of over 200 members to achieve this, with a focus on: (1) research, development, and innovation, (2) workforce development and training, and (3) green economic development. econext is looking to establish international clean energy innovation partnerships with likeminded organizations and institutions.

Looking for:

econext is looking to establish international clean energy innovation partnerships with likeminded organizations and institutions. This can include governments, agencies, industry associations, and research institutions / partnerships.

Company contacts:

Mr Kieran Hanley, CEO

kieran@econext.ca

Edmonton Global

Alberta (AB)



<https://edmontonglobal.ca/>

Company profile:

Edmonton Global is the economic development agency for the Edmonton Metropolitan Region. We represent 14 municipalities who have come together to radically grow and transform the economy of the region. We focus on strategic sectors, including Clean Energy, Food and Agriculture, Health and Life Sciences, Transportation and Logistics, and Technology. Edmonton Global is a partner in the Edmonton Region Hydrogen Hub and we have been working to advance the 5000 Hydrogen Vehicle Challenge with other partners as well as other strategic initiatives.

Looking for:

Energy producer or project proponent

Technology solution providers.

Company contacts:

Mr Brent Lakeman, Director- Hydrogen Initiative

blakeman@edmontonglobal.ca

Mr Mohamed M. Khaja, Project Manager- Hydrogen Initiative

mkhaja@edmontonglobal.ca

Energy NL

Newfoundland and Labrador (NL)



www.energynl.ca

Company profile:

Energy NL represents approximately 500 member organizations worldwide which are involved in the energy sector. Members are active in all areas of the supply and service sector and include a diverse representation of businesses that range from offshore supply vessels and helicopters, carbon reduction and sustainable technologies, health and safety equipment and training, engineering solutions and fabricators to law firms and human resource agencies.

Vision and Mandate

Energy NL's vision is for a sustainable and prosperous, lower carbon energy industry. Its mandate is to facilitate member participation in the evolving energy industry by advocating for local sustainable development, seeking opportunities locally and globally, and creating connections that advance the industry.

Company contacts:

Ms Beverley Bishop, Operations Manager

bbishop@energynl.ca

Export Development Canada

Ontario (ON)



www.edc.ca

Company profile:

Export Development Canada (EDC; French: Exportation et développement Canada) is Canada's export credit agency and a Crown corporation wholly owned by the Government of Canada. Its mandate is to support and develop trade between Canada and other countries, and help Canada's competitiveness in the international marketplace.

Looking for:

Interested in meeting all Canadian companies in the hydrogen space with a view to exporting to Europe.

Company contacts:

Mr Ime Ekong, Business Development Director
iekong@edc.ca

Mr Stephen Wilhelm, Director Strategy- Europe
swilhelm@edc.ca

Government of Newfoundland and Labrador



Newfoundland and Labrador (NL)

<https://www.gov.nl.ca/iet/wind-hydrogen-projects/>

Company profile:

Located on the east coast of Canada, and along transcontinental shipping lanes, Newfoundland and Labrador is the closest jurisdiction in North America to Europe. With abundant available land and fresh water, world-class wind speeds optimal for electricity generation, numerous deep sea and ice-free ports, a skilled workforce, and a government committed to developing our hydrogen economy, Newfoundland and Labrador is ideally situated to become a hydrogen production and export hub for European markets.

The Department of Industry, Energy and Technology (IET), Government of Newfoundland and Labrador, is the lead department for innovation, economic and resource development, and business growth and diversification in Newfoundland and Labrador. The department works to create and maintain a competitive economy to support investment, trade activity, research and development (R&D); support community and regional economic development; foster innovation and technology transfer as well as commercialization; and support industry and entrepreneurship. IET is responsible for the promotion, exploration, development, and regulation of mineral and energy resources; energy supply, demand and royalties; energy economics; and develops and monitors regulatory and benefits activities.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Ms Michelle Power, Director
powerm@gov.nl.ca

Ms Michelle Lethbridge, Senior Project Manager
michelle.lethbridge@abo-wind.com

Ms Mary Lynn Granville, Marketing and Production Coordinator
marylynngranville@gov.nl.ca

Ms Tina Olivero, CEO, Publisher & Producer
tina@theogm.com

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Innovation PEI

Prince Edward Island (PE)



www.innovationpei.com

Company profile:

Innovation PEI is the lead economic development agency for the Province of Prince Edward Island, Canada (PEI). Prince Edward Island has developed a plan to be the first Provincial jurisdiction in Canada to be net zero GHG emissions by 2040. Innovation PEI and the PEI Department of Environment have created aggressive financial support programs for high growth Companies developing innovative products and services that includes support for research and development, hiring staff, lease space costs and marketing. The new financial support programs are in addition to Prince Edward Island being an excellent business location that has a well-educated and loyal workforce, low operating costs and a desirable location with access to Eastern North America.

Looking for:

Innovation PEI is seeking to meet with innovative Companies developing new hydrogen application technologies as well as hydrogen developers for regional hub opportunities.

Company contacts:

Mr Brad Mix, Senior Director

bdmix@gov.pe.ca

Invest Alberta

Alberta (AB)



<https://investalberta.ca/energy-clean-tech/>

Company profile:

With 2.5 million tonnes produced in 2022 and decades of experience, Alberta is among the largest global hydrogen producers (and leading in Canada).

Thanks to an abundant supply of low-cost natural gas feedstock, and world-scale Carbon Capture, Utilization and Storage (CCUS) capacity, Alberta is aiming to be one of the world's lowest cost producers of clean hydrogen.

Alberta's deep saline aquifers and oil and gas reservoirs provide suitable pore space to permanently sequester carbon dioxide emissions and have an estimated total capacity of over 100 billion tonnes.

In addition to the federal Investment Tax Credit (ITC) providing up to 60% of qualified CCUS expenditure, the Alberta Carbon Capture Incentive Program (ACCIP) offers up to 12% of eligible capital costs for facilities incorporating CCUS technology into their operations.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers.

Company contacts:

Mr Denis Merkwirth, Managing Director, Europe/EMEA
denis.merkwirth@investalberta.ca

Invest Nova Scotia

Nova Scotia (NS)



<https://investnovascotia.ca/>

Company profile:

Invest Nova Scotia is a provincial business development agency supporting businesses small and large, new and new to Nova Scotia, Canada. We work with global companies to expand and locate here, helping clients connect to industry, academic institutions, and government partners while ensuring access to the programs, services, and resources that make it easy for businesses to thrive. We look forward to working with you at every stage of your journey as you grow your business in Nova Scotia.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers.

Company contacts:

Ms Suzanne Fraser, Investment Attraction Executive

suzanne.fraser@investnovascotia.ca



Invest Vancouver

British Columbia (BC)

<http://investvancouver.ca>

Company profile:

Invest Vancouver is an economic development leadership service provided through Metro Vancouver Regional District to position the region for success in a rapidly evolving global economy.

Our purpose is to amplify opportunity and propel prosperity for all residents of the Metro Vancouver region.

Our mandate covers three areas of activity:

- Attracting strategic investment
- Conducting economic research and policy analysis, and
- Fostering collaboration
- We will be doing this by:
 - Working directly with global investors to facilitate business investment and expansion into our region
 - Informing economic development decision-making with cutting-edge data analytics and comprehensive market intelligence
 - Advising leaders on sound economic development strategy and policy to enhance our region's global competitiveness
 - Fostering regional economic development collaboration to position our communities and people to prosper amidst our changing economy
 - Promoting and showcasing the industry advantages and opportunities our region has to offer to the world

Looking for:

Hydrogen Fuel Cells

Membrane technologies

Electrolysis and Electrolyzers

Company contacts:

Ms Megan Henwood, Sector Development Advisor- Cleantech

mhenwood@investvancouver.ca

Mr Bryan Buggey, Executive Vice President

bbuggey@investvancouver.ca

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Miawpukek First Nation

Newfoundland and Labrador (NL)



www.mfngov.ca

Company profile:

Miawpukek Mi'kamawey Mawi'omi is a First Nation Reserve located at the mouth of the Conne River on the south coast of the island of Newfoundland. Over the years the community has seen a steady growth in Government, Social reforms, Health, Education, Economic Development, Culture and Traditions. We believe that we will "secure our future by investing in our past."

Looking for:

Currently have an MOU with ABO wind and Pattern Energy as well as relationships with several other potential wind to hydrogen proponents in Newfoundland.

Company contacts:

Mr Rene Jeddore, Director of Training and Economic Development
rjeddore@mfngov.ca

Mr Andrew John, General Manager
ajohn@mfngov.ca

Mr Bradley Benoit, Chief
bbenoit@mfngov.ca

Municipality of the County of Richmond



Nova Scotia (NS)

richmondcounty.ca

Company profile:

Municipality for Richmond County- Home to the Point Tupper Heavy Industrial Park

Looking for:

Energy producer or project proponents, ports and port authorities, government, agencies and industry associations.

Company contacts:

Mr Martin Thomsen, Manager of Energy Sector Development

energy@richmondcounty.ca

Municipality of the District of Guysborough



Nova Scotia (NS)

<https://modg.ca/index.php/residents/your-municipal-services/economic-development>

Company profile:

The Municipality of the District of Guysborough (“MODG”), incorporated in 1879, is a primarily rural Municipality 2,117 km² in size. The Municipality surrounds the Town of Mulgrave and borders the St. Mary’s Municipal District to the West, Antigonish County to the North and the Strait of Canso to the East.

The Municipality is one of the largest municipalities in Nova Scotia based on area yet is one of the smallest based on population. The Municipality encompasses a broad spectrum of land uses including mining, agriculture, manufacturing, commercial and industrial uses, as well as permanent and seasonal residential uses in mostly rural areas.

The Municipality is rich in natural resources and its coastal location is advantageous to potential growth of industrial development and natural resource extraction. MODG has significant interest from developers around the world looking at building renewable energy projects in the Municipality, including PHPWind Goose Harbour Lake Windfarm (168 MW), EverWind Fuels Green Hydrogen Facility Phase 2 Windfarm #1, 2 & 3 (2,000 MW), Bear Head Energy Forest Hills Windfarm (500 MW), Green Current Energy Aulds Cove Windfarm (500 MW), Nova East Floating Offshore Wind Project (400 MW), and an Eco-Industrial Park in Goldboro. The Province of Nova Scotia plans to issue leases for a minimum of 5GW of offshore wind development in 2025, and a portion of this development is expected to make landfall in Goldboro. MODG is nearing completion on the sale of lands in the Goldboro Industrial Park to developers that plan to incorporate renewable energy, including offshore wind, in their projects.

There are also a number of other promising industrial developments on the horizon in MODG including the Melford Atlantic Gateway Project; Vulcan Materials Black Point aggregate quarry, Signal Gold mineral resource project (Goldboro); Maritime Launch Services project (Canso).

Company contacts:

Mr Sean O’Connor, Business Development Officer
soconnor@modg.ca

Mr Barry Carroll, Chief Administrative Officer
bcarroll@modg.ca

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Natural Resources and Energy Development - New Brunswick



New Brunswick (NB)

<https://www2.gnb.ca/content/gnb/en/departments/erd.html>

Company profile:

To manage the natural resources of the province in the best interests of its people.

Company contacts:

Mr Jeff Hoyt, Assistant Deputy Minister

jeff.hoyt@gnb.ca

Natural Resources Canada (NRCan) - Government of Canada

Ontario (ON)



<https://natural-resources.canada.ca/climate-change/canadas-green-future/the-hydrogen-strategy/23080>

Company profile:

Leading the implementation of Canada's hydrogen strategy

Looking for:

End users, investors, government counterparts

Company contacts:

Mr Amandeep Garcha, Deputy Director- Hydrogen
amandeep.garcha@nrcan-rncan.gc.ca

Net Zero Atlantic

Nova Scotia (NS)



www.netzeroatlantic.ca

Company profile:

NZA is an independent, not for profit research association. Our mission is to lead applied research and contribute to projects that enable the transition of Atlantic Canada's energy system to a carbon-neutral future through collaboration with academia, governments, private sector, Indigenous Peoples and other non-government organizations.

NZA is contributing to the development of a hydrogen economy in Atlantic Canada through the provision of reliable data, innovation, and leadership. The organization is releasing studies with topics including the feasibility of the production, storage, distribution, and use of hydrogen in the region and the socioeconomic impacts of hydrogen production for export in Nova Scotia. Further, NZA funds conceptual and early-stage genesis of novel technologies such as high-performance hydrogen leak detectors and hydrogen-fueled direct-contact water heaters for agricultural use. NZA is a co-founder of the Atlantic Hydrogen Alliance, a collection of 80 organizations with interest in the development of an economically viable clean hydrogen value chain that will enable the transition to a prosperous low-carbon economy in Atlantic Canada

Looking for:

Research and technology development

Company contacts:

Mr Alisdair Mclean, Executive Director
amclean@netzeroatlantic.ca

Nova Scotia Natural Resources and Renewables



Nova Scotia (NS)

<https://novascotia.ca/natr/>

Company profile:

The Department of Natural Resources and Renewables has broad responsibilities related to the strategic management, promotion, development, and conservation of our province's biodiversity, forests, parks, energy and mineral resources. On behalf of all Nova Scotians, we want to make the most of our opportunities, while ensuring the environment is protected. The Department optimizes value from the sectors by creating partnerships with governments, industry and local communities.

Looking for:

Hydrogen Sector investors and supply chain companies

Company contacts:

Mr Linde Greening, Business Development Executive

linde.greening@novascotia.ca

Mr Toby Balch, Director of Business Investment and Export Development

toby.balch@novascotia.ca

Ontario Government

Ontario (ON)



www.sourcefromontario.com

Company profile:

Ontario has a world-class clean electricity system, highly skilled workforce, global hydrogen technology manufacturers and

innovative companies that are working to advance low-carbon hydrogen technology. Ontario has a solid foundation for innovation with a world-class education system and research ecosystem with several universities and colleges that are recognized globally and that work on hydrogen and fuel cell related research. Meet Ontario's Delegates at the World Hydrogen Summit. We have five companies as a part our delegation to this year's event, including Next Hydrogen Corporation, Hydrogen Optimized Inc., Enbridge Gas Inc., Cipher Neutron Inc., GH Power.

If you are looking for other hydrogen-related technologies, services or partners, let us help you find the right fit for your business.

Company contacts:

Ms Rita Patlan, Area Director: Aerospace, Defence and Cleantech (Europe)

rita.patlan@ontario.ca

Ms Angela Spreng, Senior Commercial Officer (Ontario)

angela.spreng@international.gc.ca

Opportunities New Brunswick



New Brunswick (NB)

<https://onbcanada.ca/sectors/energy-innovation/>

Company profile:

Opportunities NB (ONB) is New Brunswick's lead economic development agency mandated with fostering economic and business growth across the province. ONB works with businesses of all sizes in every corner of the province — helping them to invest, grow, and scale their operations. As a results-oriented, client-focused organization, ONB leads the province's investment attraction, business growth, and export efforts.

ONB champions the New Brunswick advantage on a local and global stage. These efforts are rooted in three strategic areas- the ingredients for future success: competitiveness, sustainability, and partnerships.

Whether it's advanced expertise to leverage new supply chain opportunities, hands-on support for sourcing talent needs, or accessing financial assistance to enable growth or productivity projects, the ONB team is there to support your company's journey every step of the way. When you connect businesses with the right people and the right opportunities, anything is possible.

Powering our Economy and the World with Clean Energy

Home to Canada's most highly diversified energy portfolio, New Brunswick has become a global centre of excellence due to a unique structure that goes from generator to consumer. With an abundance of resources, world-class assets, and a strategic position on Canada's East Coast, our province is an integrated energy provider.

The Government of New Brunswick is committed to further bolstering our ecosystem for the private sector to further invest in it. Energy technology is key to the future growth and prosperity of our province and the world.

Collaboration, innovation, and partnerships are electric, here.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers, ports and port authorities, government, agencies and industry associations.

Company contacts:

Ms Stephanie Savary, Export Development Executive
stephanie.savary@onbcanada.ca

Mr Martin Lockett, Energy Development Lead
martin.lockett@onbcanada.ca

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Qalipu Holdings Limited Partnership

Newfoundland and Labrador (NL)

www.qalipu.ca



Company profile:

Qalipu Holdings Limited Partnership (QHLP) is the economic development arm of Qalipu First Nation. With existing business activity in Fisheries, Mining, Real Estate, Education, Logistics, and Construction, QHLP is positioning itself to be significantly involved in Newfoundland and Labrador's new Wind/Hydrogen economy.

QHLP has formal relationships with several Wind/Hydrogen producers in Newfoundland and Labrador as well several partnerships with industry leaders throughout the supply chain.

Looking for:

Business/Partnership opportunities related to Wind to Hydrogen projects including supply chain.

Company contacts:

Mr Jonathan Strickland, Director of Business Development
jstrickland@qalipudevelopment.com

Mr John Davis, CEO
john.davis@qalipudevelopment.com

Strathcona County

Alberta (AB)



selectstrathcona.ca

Company profile:

Strathcona County is one of the most competitive regions in the world for petrochemical investments - the perfect location for hydrogen production & downstream operations due to the existing cluster, cost-advantaged feedstocks, specialized workforce, built out infrastructure, & tax environment.

Looking for:

Hydrogen production facilities
Hydrogen commercial/industrial end users

Company contacts:

Mr Stephen Rausch, Manager, Investment Attraction
stephen.rausch@strathcona.ca

Mr Darrell Reid, Chief Commissioner
darrell.reid@strathcona.ca

Sturgeon County

Alberta (AB)



<https://www.sturgeoncounty.ca/business-investment/invest/>

Company profile:

Sturgeon County is part of the Metro-Edmonton region in Western Canada and home to a multitude of opportunities in the hydrogen sector, as well as energy, petrochemicals, value-added agriculture, and aerospace & defence. A favourable tax and regulatory environment, incentives, access to skilled labour, and cost-advantaged feedstocks make Sturgeon a great place to locate.

Looking for:

Export opportunities for Sturgeon-based companies looking to expand their market, as well as European-based companies looking to establish in western Canada.

Company contacts:

Mr Mark Morrissey, Director- Economic Innovation & Growth
mmorrissey@sturgeoncounty.ca

Mr Travis Peter, GM, Development Services
tpeter@sturgeoncounty.ca

Ms Alanna Hnatiw, Mayor
ahnatiw@sturgeoncounty.ca

Town of Port Hawkesbury

Nova Scotia (NS)



www.townofporthawkesbury.ca

Company profile:

The Town of Port Hawkesbury is an urban community located on the southern tip of Cape Breton Island and has all the amenities of a large centre, but with a unique down-home atmosphere. Robust educational, cultural and wellness opportunities are the heart of our community. In cooperation with Richmond County, Port Hawkesbury manages and operates the Landrie Lake Water Utility which will serve as the freshwater source for Green Energy Developments in Point Tupper, Nova Scotia. Port Hawkesbury functions as the service center and supply area for the region and offers a host of professional, cultural, recreational and municipal services.

Looking for:

I would be interested to learn more about the supply of water to hydrogen production projects from around the world.

Company contacts:

Mr Jason MacMillan, Manager of Engineering and Public Works / Water Resources Development
jmacmillan@townofph.ca

Trade & Invest British Columbia - Europe



British Columbia (BC)

<https://www.britishcolumbia.ca/>

Company profile:

Trade & Invest BC- Europe helps British Columbian companies to access and succeed in the European market, and attracts and supports investment from Europe into BC.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, technology solution providers, professional service providers.

Company contacts:

Mr Rupert James Potter, Trade & Investment Representative- Europe
rpotter@britishcolumbia.ca

Mr Maxime Guinchard, Trade & Investment Representative- Europe
mguinchard@britishcolumbia.ca

TradesNL

Newfoundland and Labrador (NL)



www.tradesnl.com

Company profile:

Trades NL: Building Trades of Newfoundland and Labrador is a council which promotes and coordinates the interests of 14 building and construction trades unions and their international affiliates operating in the province of Newfoundland and Labrador.

Trades NL represents 15,000 Newfoundlanders and Labradorians who have built world class infrastructure for the province.

We are committed to providing a safe, productive and qualified workforce to the Newfoundland and Labrador Building and Construction industry.

We foster diversity, pride and professionalism in the trades.

The College of Skilled Trades NL offers opportunities for trades exploration and supports for apprentices through virtual and in-person learning environments.

The Trades NL Indigenous Skilled Trades Office recruits, promotes and supports Indigenous populations in Newfoundland and Labrador within the skilled trades.

Our unions are nationally and internationally affiliated, committed to continuous growth and the recipients of multiple safety awards.

Looking for:

Energy producer or project proponents, engineering services, engineering, procurement, and construction, government, agencies and industry associations.

Company contacts:

Ms Georgina Lake,
glake@tradesnl.com

Darin King, Executive Director
dking@tradesnl.com

Mr Tom Woodford, Trades NL President
tom.w@nf.sympatico.ca

Mr Bob Fiander, Trades NL Vice-President
rfiander@ualocal740.ca

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Global Affairs Canada

Trade Commissioner Service



www.tradecommissioner.gc.ca

Company profile:

The Canadian Trade Commissioner Service (TCS) helps companies navigate the complexities of international markets and make better business decisions. The TCS is on the ground in more than 160 cities worldwide. We gain market intelligence, uncover opportunities for Canadian companies and help reduce business costs and risks. The TCS is a free service of the Government of Canada, helping companies to prepare for international markets, assess market potential, find qualified contacts and resolve business problems.

Company contacts:

Judith Baguley, Trade Commissioner
Netherlands
judith.baguley@international.gc.ca

Guillaume Boissy, Investment Officer
France
guillaume.boissy@international.gc.ca

Fanny Bousquet, Trade Commissioner for
Science, Technology & Innovation
Netherlands
fanny.bousquet@international.gc.ca

Lily Choi, Trade Commissioner
EU
Lily.Choi@international.gc.ca

Gert De Boever, Investment Officer
Belgium
gert.deboever@international.gc.ca

Synthia Dodig, Trade Commissioner
Croatia
synthia.dodig@international.gc.ca

Patrizia Giuliotti, Trade Commissioner
Italy
patrizia.giuliotti@international.gc.ca

Hauke Harms, Trade Commissioner
Switzerland
hauke.harms@international.gc.ca

Alexane Hervy, Trade Commissioner
Belgium
alexane.hervy@international.gc.ca

Richard Higginson, Trade Commissioner
Denmark
richard.higginson2@international.gc.ca

Susanne Knobloch, Trade Commissioner
Austria
susanne.knobloch@international.gc.ca

Gergely Morvai, Trade Commissioner
Hungary
gergely.morvai@international.gc.ca

Susan Nijsingh, Investment Officer
Netherlands
susan.nijsingh@international.gc.ca

Inga-Lill Olsson, Trade Commissioner
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inga-lill.olsson@international.gc.ca

Olivier Roy, Trade Commissioner
Germany
olivier.roy@international.gc.ca

Arkadiusz Wysocki, Trade Commissioner
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arkadiusz.wysocki@international.gc.ca

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